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**UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA**

17 Jerry Johnson, Jesse Perry, Yolanda Weir, Karen
18 White, Todd Salisbury, Peter Hitt, Patricia Collier, and
Verlin Laine, as representatives of the class and on
behalf of Fujitsu Group Defined Contribution and
401(k) Plan,

Plaintiffs,

20

V.

21 Fujitsu Technology and Business of America, Inc.,
22 itself and as successor in interest to Fujitsu
23 Management Services of America, Inc., the Fujitsu
24 Group Defined Contribution and 401(k) Plan
Administrative Committee, the Fujitsu Group Defined
Contribution and 401(k) Plan Investment Committee,
Shepherd Kaplan LLC, Pete Apor, Belinda Bellamy,
Sunita Bicchieri, and John Does 1-30.

Defendants.

Case No. 5:16-cv-03698 NC

**PLAINTIFFS' UNOPPOSED
MOTION FOR FINAL APPROVAL
OF CLASS ACTION
SETTLEMENT AND
MEMORANDUM IN SUPPORT**

Date: May 4, 2018

Time: 1:00 p.m.

Courtroom: 7

**Hon. Magistrate Judge Nathanael M.
Cousins**

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NOTICE OF MOTION AND MOTION

PLEASE TAKE NOTICE that on May 4, 2018, at 1:00 p.m., in Courtroom 7 of the United States District Court for the Northern District of California, before the Honorable Magistrate Judge Nathanael M. Cousins, Plaintiffs Jerry Johnson, Jesse Perry, Yolanda Weir, Karen White, Todd Salisbury, Peter Hitt, Patricia Collier, and Verlin Laine (“Plaintiffs”), as representatives of the Settlement Class and on behalf of the Fujitsu Group Defined Contribution and 401(k) Plan, will and hereby do move, pursuant to Federal Rule of Civil Procedure 23(e), for an order granting final approval of the Parties’ proposed Class Action Settlement Agreement. This motion is based on the memorandum below, the accompanying Declaration of Kai H. Richter and exhibits thereto, the Declaration of Michelle Kopperud and exhibits attached thereto, the Parties’ Settlement Agreement (ECF No. 128-10), the Court’s Order Granting Preliminary Approval of Class Action Settlement (ECF No. 132), the arguments of counsel, and all files, records, and proceedings in this matter.

Dated: April 20, 2018

NICHOLS KASTER, PLLP

By: /s/ Kai H. Richter
Kai H. Richter

Attorney for Plaintiffs and the Settlement Class

MEMORANDUM IN SUPPORT

INTRODUCTION

3 On December 22, 2017, this Court preliminarily approved the Parties' Class Action
4 Settlement Agreement,¹ which resolves Plaintiffs' claims against Defendants under ERISA
5 relating to the Fujitsu Group Defined Contribution and 401(k) Plan ("Plan").² *See ECF No. 132.*
6 The Court found on a preliminary basis that the terms of the Settlement Agreement are
7 "sufficiently fair, reasonable, and adequate to warrant sending notice of the Settlement to the
8 Settlement Class," *id. at p. 3, ¶ 1(D)*, and approved the distribution of the Settlement Notices as
9 specified in the Settlement Agreement. Since that time, out of more than 22,700 Settlement Class
10 Members, none have objected to the Settlement, and an independent fiduciary has reviewed the
11 Settlement and confirmed that its terms are fair, reasonable, and adequate. *See Declaration of Kai*
12 *H. Richter in Support of Plaintiffs' Motion for Final Approval of Class Action Settlement ("Third*
13 *Richter Decl.")*, ¶¶ 3-4. Accordingly, Plaintiffs respectfully request that the Court grant final
14 approval of the proposed Settlement. As parties to the Settlement, Defendants do not oppose this
15 motion.

BACKGROUND

I. CLAIMS

A. Plaintiffs' Allegations

Plaintiffs filed their Class Action Complaint (“Complaint”) on June 30, 2016, on behalf of themselves and the Fujitsu Group Defined Contribution and 401(k) Plan (“Plan”), as well as on behalf of participants and beneficiaries of the Plan during the statutory period. *ECF No. 1*. The central allegation of the Complaint was that Defendants failed to control Plan costs. *Id.* at ¶¶ 9,

¹ A copy of the Class Action Settlement Agreement (“Settlement” or “Settlement Agreement”) is docketed at ECF No. 128-10. Unless otherwise indicated, all capitalized terms referenced herein have the meaning ascribed to them in Article 2 of the Settlement Agreement.

² The Defendants to the action are Fujitsu Technology and Business of America, Inc., itself and as successor in interest to Fujitsu Management Services of America, Inc. (“Fujitsu”), the Fujitsu Group Defined Contribution and 401(k) Plan Administrative Committee (“Administrative Committee”), the Fujitsu Group Defined Contribution and 401(k) Plan Investment Committee (“Investment Committee”), Shepherd Kaplan LLC (“Shepherd Kaplan”), Pete Apor, Belinda Bellamy, and Sunita Bicchieri.

1 80-82. Plaintiffs alleged that the Plan's high costs were the result of a combination of actions and
 2 omissions that were imprudent and not in the best interest of Plan participants, such as: (1)
 3 utilizing higher-cost share classes of funds rather than the least expensive available share classes
 4 (*id.* ¶¶ 84-96); (2) failing to monitor and control the Plan's recordkeeping and administrative fees
 5 (*id.* ¶¶ 97-106); and (3) selecting and retaining excessively costly investments for the Plan lineup
 6 (*id.* ¶¶ 107-12). In addition, Plaintiffs alleged that Defendants imprudently selected and retained
 7 underperforming investments in the Plan. *Id.* ¶¶ 113-35. Based on these allegations, Plaintiffs
 8 asserted a claim for breach of fiduciary duty under ERISA against all Defendants (Count I), and a
 9 claim for failure to monitor fiduciaries against the Plan sponsor, Fujitsu, and the Plan's
 10 Administrative Committee (Count II).

11 Plaintiffs filed a First Amended Complaint ("FAC") on November 7, 2016. *ECF No. 68.*
 12 The FAC added additional factual details supporting Plaintiffs' underlying claims based on Class
 13 Counsel's ongoing investigation of this matter; it did not assert any new causes of action or name
 14 additional parties. *See id.*

15 **B. Motion Practice**

16 Defendants moved to dismiss the FAC on November 23, 2016. *ECF Nos. 71, 72.* In their
 17 motions to dismiss, Defendants argued, among other things, that Plaintiffs' breach of fiduciary
 18 duty claims related to the Plan's investment lineup failed because (1) they were impermissibly
 19 based on "hindsight," and (2) the fees for the Plan's investments fell within a range of fees that
 20 courts have held to be reasonable as a matter of law, citing the Ninth Circuit's opinion in *Tibble v.*
 21 *Edison Int'l*, 729 F.3d 1110, 1135 (9th Cir. 2013). *ECF No. 71-1*, at 20-22; *ECF No. 72*, at 8-10,
 22 13-19. Defendants also argued that Plaintiffs had not adequately pled the basis for their
 23 recordkeeping allegations, and Shepherd Kaplan argued that those allegations did not pertain to
 24 Shepherd Kaplan as the Plan's investment manager. *ECF No. 71-1*, at 22; *ECF No. 72*, at 4, 23-
 25 24. In addition, Fujitsu argued that ERISA's statute of limitations barred any claims arising more
 26 than three years prior to the filing of the Complaint because information that would have given
 27
 28

1 Plaintiffs actual knowledge of the factual basis for their claims was, according to Fujitsu, readily
 2 available to them. *ECF No. 71-1, at 9-17.*

3 The Court denied the motions to dismiss on April 11, 2017. *ECF No. 107.* In denying the
 4 motions, the Court concluded that Plaintiffs had “adequately pled the causes of action for breach
 5 of fiduciary duty as to both Fujitsu defendants and Shepherd Kaplan.” *Id. at 9.*

6 **II. DISCOVERY**

7 During the pendency of the motions to dismiss and following the Court’s order denying
 8 those motions, the parties engaged in extensive written discovery. In total, Defendants produced
 9 more than 12,000 of pages of documents, including, among other things, meeting minutes,
 10 summary plan descriptions, Plan disclosures, communications with Plan participants, financial
 11 statements, investment policy statements, fund, financial, economic, and other analyses, research
 12 materials, service agreements, trust agreements, and the contract between Fujitsu and Shepherd
 13 Kaplan. *See Declaration of Kai H. Richter in Support of Plaintiffs’ Motion for Preliminary*
14 Approval of Class Action Settlement (“First Richter Decl.”) ECF No. 128-9, ¶ 13. Defendants
 15 also served written discovery requests on Plaintiffs, and Plaintiffs collected and produced more
 16 than 2,500 pages of responsive documents. *Id.*

17 **III. MEDIATION**

18 In their ADR Stipulation at the outset of the case, the Parties agreed to a mediation
 19 deadline of February 28, 2017. *ECF No. 42.* That deadline was later extended to March 31,
 20 2017,³ to account for extended briefing in connection with Defendants’ motions to dismiss. *ECF*
 21 *No. 75.* After that briefing was completed, the Parties participated in a full-day mediation session
 22 with Hunter Hughes (a well-respected mediator)⁴ in Atlanta on March 20, 2017. *First Richter*
 23 *Decl., ¶ 15.* However, the first mediation was unsuccessful. *Id.*

24 After the Court denied Defendants’ motions to dismiss, the Parties agreed to participate in
 25 a second mediation with Mr. Hughes. *Id. ¶ 16.* The second mediation took place on September

26 ³ A typo in the underlying stipulation incorrectly referred to the year as 2016. *See ECF No. 75.*

27 ⁴ Mr. Hughes is an experienced mediator who has successfully resolved a number of ERISA class
 28 actions, as well as other types of cases. *First Richter Decl., ¶ 14.*

1 28, 2017. *Id.* Following a full day of arms'-length negotiations overseen by Mr. Hughes, the
 2 parties reached a settlement in principle. *Id.* The parties then negotiated a comprehensive
 3 Settlement Agreement, which was fully executed on December 6, 2017. *Id.* ¶ 17.

4 **IV. SETTLEMENT TERMS**

5 **A. Monetary Relief**

6 Under the Settlement, \$14,000,000 was paid into a common settlement fund (“Qualified
 7 Settlement Fund”) for the benefit of the Settlement Class.⁵ *Settlement Agreement* ¶ 5.4; *Kopperud*
 8 *Decl.*, ¶ 15. The Qualified Settlement Fund is held in an interest-bearing escrow account by an
 9 Escrow Agent appointed by the parties. *Id.*, ¶ 5.1; *Kopperud Decl.*, ¶ 15.

10 If the Settlement becomes Effective, the Qualified Settlement Fund will be distributed to
 11 Class Members, after deductions for any approved payments for attorneys’ fees and costs,
 12 administrative expenses, and Class Representatives service awards. *Settlement Agreement*,
 13 ¶¶ 2.31, 5.7. Following such deductions, payments to Class Members will be made according to
 14 the Plan of Allocation in the Settlement Agreement. *Id.*, ¶¶ 6.1-6.12.

15 Under the Plan of Allocation, each eligible Class Member will be assigned a “Settlement
 16 Allocation Score,” which will be calculated by (1) determining the total balance of each
 17 participant’s 401(k) account at the end of each quarter during the class period, and (2) crediting
 18 ten points for every dollar in the account for those quarters through the third quarter of 2016, and
 19 one point for every dollar in the account from the fourth quarter of 2016 through the end of the
 20 Class Period.⁶ *Id.*, ¶ 6.4.1. Each eligible Class Member’s share of the Net Settlement Amount will

21 ⁵ The Settlement Class is defined as:

22 All participants and beneficiaries of the Fujitsu Group Defined Contribution and
 23 401(k) Plan at any time on or after June 30, 2010 through September 30, 2017,
 24 including any Beneficiary of a deceased person who was a Participant in the Plan
 25 at any time during the Class Period, and any Alternate Payees, in the case of a
 person subject to a Qualified Domestic Relations Order who was a Participant in
 the Plan at any time during the Class Period.

26 *ECF No. 132*, ¶ 4. Excluded from this class are Defendants, their directors, and any employees
 with fiduciary responsibility for the Plan’s investment or administrative functions. *Id.*

27 ⁶ The point allocations change at the beginning of the fourth quarter of 2016 because that is when
 28 the Plan’s new investment lineup was fully available following Fujitsu’s removal of Shepherd

1 be proportional to his or her Settlement Allocation Score compared to the sum of all Class
 2 Members' Settlement Allocation Scores. *Id.*, ¶ 6.4.2. In other words, Class Members will receive
 3 a share of the Net Settlement Amount proportionate to their weighted level of investment relative
 4 to all Class Members.

5 Current Plan participants will have their Plan accounts automatically credited with their
 6 share of the Settlement Fund. *Id.*, ¶ 6.5. Former participants will be required to submit a claim
 7 form. This process allows them to elect to have their distribution rolled over into an individual
 8 retirement account or other eligible employer plan, or to receive a direct payment by check. *Id.*,
 9 ¶ 6.6. This is consistent with other settlements, and will minimize the portion of the settlement
 10 fund paid as taxes and also minimize waste due to uncashed checks. *First Richter Decl.* ¶ 7.5 Any
 11 amount remaining in the Qualified Settlement Fund following settlement distributions to Class
 12 Members will be paid back into the Plan. *Settlement Agreement* ¶ 6.12.

13 **B. Prospective Relief**

14 The Settlement also provides that Fujitsu shall issue a Request for Proposal ("RFP") for
 15 the Plan's recordkeeping services, and shall seek in the RFP to reduce the amount of
 16 recordkeeping expenses paid by the Plan, whether directly or indirectly through revenue sharing.
 17 *Id.*, ¶ 7.1. Combined with the changes that Fujitsu already has made to the Plan's investment
 18 lineup, this will address the issues that Plaintiffs raised in their FAC. *ECF No. 128-9*, ¶ 8.

19 **C. Release of Claims**

20 In exchange for the relief provided by the Settlement, the Settlement Class will release
 21 Defendants and their parents and affiliates (the "Released Parties") from all claims:

22 a. That were asserted or could have been asserted in the Action under
 23 Subchapter I, Subtitle B, Part 4 of the Employee Retirement Security Act
 24 of 1974, as amended, or that did or could arise out of, relate to or have been
 connected with the conduct alleged in the Complaint or Amended
 Complaint;

25
 26 Kaplan as the Plan's investment manager and the subsequent overhaul of the Plan's investment
 27 lineup. *First Richter Decl.* ¶ 6 n.4. The only claims alleged in the FAC that are applicable to the
 28 period of time after the new investment lineup took effect are the claims related to recordkeeping
 fees. *Id.* Comparing the estimated excess recordkeeping fees to the total estimated excess fees, the
 Settlement Agreement's allocation utilizing a 10:1 ratio is reasonable and fair. *Id.*

- 1 b. That would be barred by *res judicata* based on entry by the Court of the
2 Final Approval Order;
- 3 c. That relate to the direction to calculate, the calculation of, and/or the
4 method or manner of allocation of the Net Settlement Amount pursuant to
 the Plan of Allocation; or
- 5 d. That relate to the approval by the Independent Fiduciary of the Settlement
 Agreement, unless brought against the Independent Fiduciary alone.

6 *Settlement Agreement ¶¶ 2.38, 9.1.*

7 **V. PRELIMINARY APPROVAL OF THE SETTLEMENT**

8 On December 22, 2017, the Court issued an Order (1) preliminarily approving the
9 Settlement; (2) scheduling a Fairness Hearing for May 4, 2018; (3) appointing Analytics
10 Consulting, LLC (“Analytics”), as the Settlement Administrator; (4) preliminarily certifying the
11 Settlement Class; and (5) directing Settlement Notice to Class Members. *ECF No. 132.*

12 **VI. CLASS NOTICE AND REACTION TO SETTLEMENT**

13 Pursuant to the Court’s Order preliminarily approving the Settlement, Analytics mailed
14 the approved Settlement Notice (and Former Participant Claim Form, if applicable) to each of the
15 Class Members identified by the Plan’s recordkeepers. *Kopperud Decl., ¶ 9.* In total, 22,702
16 Settlement Notices were mailed, including 10,204 Notices to Current Participants and 12,498
17 Notices to Former Participants. *Id.*

18 Prior to sending these Notices, Analytics cross-referenced the addresses provided with the
19 United States Postal Service National Change of Address (“NCOA”) Database. *Kopperud Decl.,*
20 ¶ 8. In the event that any Settlement Notices were returned, Analytics re-mailed the Notice to any
21 forwarding address that was provided, and performed a skip trace in an attempt to ascertain a
22 valid address for the Class Member in the absence of a forwarding address. *Id. ¶¶ 11-12.* As a
23 result, the notice program was very effective. Out of 22,702 Settlement Notices that were mailed,
24 only 3.4% were ultimately undeliverable despite these efforts. *Id. ¶ 13.*

25 In the event that any Class Members desired further information, Analytics established a
26 settlement website at www.fujitsu401ksettlement.com. *Kopperud Decl., ¶ 16.* Among other
27 things, the Settlement Website included: (1) a “Frequently Asked Questions” page containing a

1 clear summary of essential case information; (2) a “Home” page and “Important Deadlines” page,
 2 each containing clear notice of applicable deadlines; (3) case and settlement documents for
 3 download (including the FAC, the Order denying Defendants’ motions to dismiss, the Settlement
 4 Agreement, Settlement Notices, Former Participant Claim Form, Plaintiffs’ Motion for
 5 Preliminary Approval of Class Action Settlement, the Preliminary Approval Order, and Plaintiffs’
 6 Motion for Approval of Attorneys’ Fees, Expenses, and Service Awards); and (4) email, phone,
 7 and U.S. mail contact information for Analytics. *Id.* In addition, Analytics created and maintained
 8 a toll-free telephone support line (1-866-997-1382) as a resource for Class Members seeking
 9 information about the Settlement. *Kopperud Decl.*, ¶ 17. This telephone number was referenced
 10 in the Settlement Notices, and also appears on the Settlement Website. *Id.*

11 As of the date of Plaintiffs’ submission of this motion, no objections have been received.
 12 *Kopperud Decl.*, ¶ 18; *Third Richter Decl.*, ¶ 4.⁷ The period for Class Members to timely object
 13 to the Settlement expired on April 6, 2018. See ECF No. 132, ¶¶ 2, 7.

14 **VII. REVIEW AND APPROVAL BY INDEPENDENT FIDUCIARY**

15 Pursuant to the Settlement and applicable ERISA regulations,⁸ the Settlement was
 16 submitted to an independent fiduciary, Nicholas L. Saakvitne, for review. *Third Richter Decl.*, ¶ 3
 17 & Ex. 1. Mr. Saakvitne has been an ERISA attorney for more than 35 years and has acted as an
 18 independent ERISA fiduciary for employee benefit plans since 1997. *Third Richter Decl.*, Ex. 1
 19 (*Statement of Credentials*). During that time, he has served as a fiduciary for thousands of plans
 20 and has overseen over \$1 billion of plan benefit payments and direct rollovers. *Id.* He also has
 21 been appointed as a plan fiduciary by state and federal courts, and has acted as an independent
 22 fiduciary for purposes of evaluating proposed ERISA class action settlements. *Id.* After reviewing
 23 the Settlement and other case documents, and interviewing counsel for each of the Parties, Mr.
 24 Saakvitne found that the Settlement terms are reasonable. *Id.* at 9. Mr. Saakvitne also found that
 25 the amounts allowed for attorneys’ fees, expenses, and service awards are reasonable. *Id.* at 10.

26 ⁷ There also are no opt-outs, as the Settlement Class was certified under Rule 23(b)(1).

27 ⁸ See Prohibited Transaction Exemption 2003-39, 68 Fed. Reg. 75632, as amended, 75 Fed. Reg.
 28 33830 (“PTE 2003-39”).

1 Accordingly, the Independent Fiduciary “approve[d] the Settlement and the Plan of Allocation ...
 2 and authorize[d] the Plan to participate in the Settlement in accordance with [PTE] 2003-39.” *Id.*
 3 at 12.

4 **LEGAL STANDARD**

5 Rule 23(e) of the Federal Rules of Civil Procedure requires judicial approval of any
 6 settlement agreement that will bind absent class members. *In re Charles Schwab Corp. Secs.*
 7 *Litig.*, 2011 WL 1481424, at *4 (N.D. Cal. Apr. 19, 2011). This involves a “two-step process.”
 8 Manual for Complex Litigation § 30.41, at 236 (3d ed. 1995). First, counsel submit the proposed
 9 terms of the settlement to the court, and the court makes a preliminary fairness evaluation. *Id.*
 10 Second, following preliminary approval of the settlement, class members are provided notice of a
 11 formal fairness hearing, at which time arguments and evidence may be presented in support of, or
 12 in opposition to, the settlement. *Id.*

13 The determination of whether a proposed settlement is fair falls within the sound
 14 discretion of the district court. *Class Plaintiffs v. City of Seattle*, 955 F.2d 1268, 1276 (9th Cir.
 15 1992). However, the Ninth Circuit recognizes a “strong judicial policy that favors settlements,
 16 particularly where complex class action litigation is concerned.” *Id.*; *see also Churchill Vill.,*
 17 *L.L.C. v. Gen. Elec.*, 361 F.3d 566, 576 (9th Cir. 2004). To evaluate the fairness of the proposed
 18 settlement, courts in the Ninth Circuit look to the eight *Churchill* factors, including:

19 (1) the strength of the plaintiff's case; (2) the risk, expense, complexity, and likely
 20 duration of further litigation; (3) the risk of maintaining class action status
 21 throughout the trial; (4) the amount offered in settlement; (5) the extent of
 22 discovery completed and the stage of the proceedings; (6) the experience and view
 23 of counsel; (7) the presence of a governmental participant; and (8) the reaction of
 24 the class members of the proposed settlement.

25 *In re Online DVD-Rental Antitrust Litig.*, 779 F.3d 934, 944 (9th Cir. 2015) (quoting *Churchill*
 26 *Vill., L.L.C. v. Gen. Elec.*, 361 F.3d 566, 575 (9th Cir. 2004)). However, the “relative degree of
 27 importance to be attached to any particular factor will depend upon and be dictated by the nature
 28 of the claim(s) advanced, the type(s) of relief sought, and the unique facts and circumstances
 presented by each individual case.” *Officers for Justice v. Civil Serv. Comm'n*, 688 F.2d 615, 625
 (9th Cir. 1982). Accordingly, “[n]ot all of these factors will apply to every class action settlement.

1 Under certain circumstances, one factor alone may prove determinative in finding sufficient
 2 grounds for court approval.” *Torrissi v. Tucson Elec. Power Co.*, 8 F.3d 1370, 1376 (9th
 3 Cir.1993).

4 ARGUMENT

5 I. THE SETTLEMENT SHOULD BE APPROVED

6 As the Court found in its Preliminary Approval Order, the Settlement is the product of
 7 “arm’s-length negotiations by experienced and competent counsel overseen by a neutral
 8 mediator.” *ECF No. 132 at 2*. In addition, all of the relevant *Churchill* factors support final
 9 approval of the Settlement.⁹

10 A. The Settlement Provides Substantial Relief to the Settlement Class

11 The report of the Independent Fiduciary correctly notes that the monetary terms of the
 12 Settlement provide “a very meaningful recovery in the aggregate to participants and
 13 beneficiaries.” *Third Richter Decl., Ex. 1 at 9*. Indeed, as Plaintiffs outlined in their motion for
 14 preliminary approval, the \$14 million recovery is significant, not only in the aggregate, but also
 15 when measured on a per capita basis (about \$616 per Class Member) and as a percentage of Plan
 16 assets (a full 1% of Plan assets). *See ECF No. 128 at 12; ECF No. 128-9, ¶ 4*. These amounts
 17 compare very favorably to approved settlements in other, similar cases, which have been as low
 18 as approximately \$55 per participant and less than 0.1% of total plan assets. *ECF No. 128-9, ¶ 4*.

19 Moreover, the \$14 million recovery represents nearly 40% of Plaintiffs’ core damages
 20 claim for excessive fees (\$36.1 million), and just under 10% of the Plaintiffs’ most aggressive
 21 “all in” measure of damages (\$147.8 million, inclusive of excessive fees, lost investment income,
 22 and compounding). *See ECF No. 128-9, ¶ 5*. Under either measure, the amount of the Settlement

23
 24 ⁹ There is no governmental participant present in this litigation; accordingly, this factor is not
 25 relevant. *See In re Animation Workers Antitrust Litig.*, 2016 WL 6841655, *2 (N.D. Cal. Nov. 11,
 26 2016) (“The fifth factor, the presence of a governmental participant, is irrelevant because there is
 27 no governmental participant in this action.”). Indeed, to the extent that this factor has any
 relevance, it supports approval of the Settlement because none of the government actors served
 with notice of the Settlement under the Class Action Fairness Act (“CAFA”) have raised any
 issue with respect to the Settlement. *Third Richter Decl., ¶ 5*; *see also ECF No. 129, 133* (notices
 of service of CAFA notices).

meets or exceeds the percentage of damages commonly approved by courts in the Ninth Circuit.¹⁰ See *In re Omnivision Techs., Inc.*, 559 F. Supp. 2d 1036, 1042 (N.D. Cal. 2008) (approving settlement of \$13.75 million, or just over 9% of maximum potential recovery of \$151.8 million); accord, *In re Toys R Us–Del., Inc.–Fair & Accurate Credit Transactions Act (FACTA) Litig.*, 295 F.R.D. 438, 453-54 (C.D. Cal. 2014) (granting final approval of a settlement recovering about 3% of maximum damages); *Reed v. 1-800 Contacts, Inc.*, 2014 WL 29011, at *6 (S.D. Cal. Jan. 2, 2014) (granting final approval of a settlement recovering about 2% of maximum damages); *In re LDK Solar Sec. Litig.*, 2010 WL 3001384, at *2 (N.D. Cal. July 29, 2010) (granting final approval of a settlement recovering about 5% of damages).¹¹

Further, the Settlement provides meaningful prospective relief for members of the Settlement Class. As described above, following approval of the Settlement, Fujitsu shall issue a Request for Proposal (“RFP”) for the Plan’s recordkeeping services, and shall seek in the RFP to reduce the amount of recordkeeping expenses paid by the Plan, whether directly or indirectly through revenue sharing. *Settlement Agreement ¶ 7.1*. This will resolve the only remaining issue with the Plan identified in the FAC. “The Settlement therefore offers a substantial benefit to the Class in terms of both significant settlement payments and meaningful prospective relief.” *Lee v. JPMorgan Chase & Co.*, 2015 WL 12711659, at *5 (C.D. Cal. Apr. 28, 2015). This further weighs in favor of approval. See *Craft v. Cnty. of San Bernardino*, 624 F. Supp. 2d 1113, 1121 (C.D. Cal. 2008) (“Nor can the results in this case be judged solely by the monetary component of the settlement. Due to the litigation, the County has stopped all of the strip search practices addressed in this settlement.... That is a major accomplishment, independently of the monetary

¹⁰ “[I]t is well-settled law that a proposed settlement may be acceptable even though it amounts to only a fraction of the potential recovery that might be available to the class members at trial.” *Nat'l Rural Telecommunications Coop. v. DIRECTV, Inc.*, 221 F.R.D. 523, 527 (C.D. Cal. 2004).

¹¹ See also *In re Checking Account Overdraft Litig.*, 830 F. Supp. 2d 1330, 1346 (S.D. Fla. 2011) (recovery of 9 percent was reasonable); *In re Newbridge Networks Sec. Litig.*, 1998 WL 765724, at *2 (D.D.C. Oct. 23, 1998) (“an agreement that secures roughly 6 to 12 percent of a potential recovery ... seems to be within the targeted range of reasonableness”); *In re Rite Aid Corp. Sec. Litig.*, 146 F. Supp. 2d 706, 715 (E.D. Pa. 2001) (noting that since 1995, class action settlements have typically “recovered between 5.5% and 6.2% of the class members' estimated losses”).

1 settlement.”); *accord, Curtis-Bauer v. Morgan Stanley & Co., Inc.* 2008 WL 4667090, at *5
 2 (N.D. Cal. Oct. 22, 2008).

3 In evaluating the relief provided under a proposed settlement, “[t]he court’s role is not to
 4 advocate for any particular relief, but instead to determine whether the settlement terms fall
 5 within a reasonable range of possible settlements, giving ‘proper deference to the private
 6 consensual decision of the parties’ to reach an agreement rather than to continue litigating.” *In re*
 7 *Google Referrer Header Privacy Litig.*, 87 F. Supp. 3d 1122, 1133 (N.D. Cal. 2015) (quoting
 8 *Hanlon v. Chrysler Corp.*, 150 F.3d 1011, 1027 (9th Cir. 1998)). Considering the significant
 9 monetary payment, the prospective relief that was negotiated relating to recordkeeping services,
 10 and the changes that already have been made to the Plan’s investment menu, there is no doubt
 11 that the relief provided here strongly supports approval.

12 **B. The Settlement Properly Reflects Both the Strength of the Claims and the**
 13 **Risks of Further Litigation**

14 The significant recovery provided by the Settlement properly balances the strength of the
 15 Plaintiffs’ claims with the risks, expenses, and delays inherent in further litigation. As noted
 16 above, the parties were unable to reach a settlement prior to the Court’s ruling on the motions to
 17 dismiss. *See supra* at 3. It was only after the Court issued its order that the parties resolved the
 18 case. *Id.* at 4. This objectively demonstrates that the Settlement was calibrated to reflect the
 19 strength of Plaintiffs’ claims after those claims were initially tested on the merits, and factored in
 20 the Court’s ruling on the motions to dismiss.

21 While Plaintiffs passed this initial test, it was uncertain whether they ultimately would
 22 have prevailed. In its Rule 12 Order, the Court expressly “limit[ed]” its review to whether the facts
 23 alleged in the complaint, when taken as true, survive[d] the plausibility standard on a motion to
 24 dismiss.” *ECF No. 107 at 1.* As to Defendants’ arguments, the Court noted that they “challenge
 25 the facts of plaintiffs’ complaint, thus they are better suited for summary judgment.” *Id.*

26 Were this case to proceed to trial, Defendants would no doubt argue, as they did in their
 27 motions to dismiss, that Plaintiffs’ arguments relating to investment performance suffer from

1 hindsight bias. *See ECF No. 71-1, at 20-21; ECF No. 72, at 14-16.* Although Plaintiffs believe
 2 they could overcome any such criticism on the particular facts of this case, they do recognize the
 3 risks posed by this argument. *See Wright v. Oregon Metallurgical Corp.*, 360 F.3d 1090, 1099
 4 (9th Cir. 2004) (rejecting Plaintiffs' arguments that fiduciaries acted imprudently, noting they
 5 were made "with 20–20 hindsight"). Defendants also would have reasserted their argument that
 6 the allegedly excessive Plan expenses were within a reasonable range. *See ECF No. 72, at 9*
 7 (*citing Tibble*, 729 F.3d at 1135). In addition, Defendants would have introduced the materials
 8 that this Court declined to consider in connection with the motions to dismiss. Even if Plaintiffs
 9 had prevailed on all of these issues, Defendants likely would have appealed any adverse judgment
 10 to the Ninth Circuit.

11 Moreover, regardless of the outcome as to liability, the Court could have awarded a wide
 12 range of damages. *See In re NVIDIA Corp. Deriv. Litig.*, 2008 WL 5382544, at *3 (N.D. Cal.
 13 Dec. 22, 2008) ("[E]ven a favorable judgment at trial may face post-trial motions and even if
 14 liability was established, the amount of recoverable damages is uncertain."). Damage calculations
 15 relating to 401(k) investment offerings are the subject of significant uncertainty. *See Tussey v.*
 16 *ABB, Inc.*, 746 F.3d 327, 338 (8th Cir. 2014) (instructing district court to "reevaluate its method
 17 of calculating the damage award, if any, for the participants' investment selection ... claims");
 18 *Tussey v. ABB, Inc.*, 850 F.3d 951, 958-61 (8th Cir. 2017), *cert. denied*, No. 17-265, 2017 WL
 19 3594208 (U.S. Oct. 2, 2017) (remanding a second time, finding that the district court still did not
 20 adequately consider "other ways of measuring the plans' losses"). Indeed, the Restatement of
 21 Trusts expressly states that the "determination of the recovery from a trustee for imprudent or
 22 otherwise improper investments" is "difficult." *See Restatement (Third) of Trusts*, § 100 cmt. b(1)
 23 (2012). This further supports approval of the settlement in this case. *See Wren v. RGIS Inventory*
 24 *Specialists*, 2011 WL 1230826, at *7 (N.D. Cal. Apr. 1, 2011) (noting the expense, delay, and
 25 risks associated with expert challenges and damage calculations supported settlement approval).

26 Finally, it is widely recognized that claims under ERISA relating to 401(k) fees are
 27 "particularly complex." *See Abbott v. Lockheed Martin Corp.*, 2015 WL 4398475, at *2 (S.D. Ill.
 28

1 July 17, 2015). As a result, ERISA 401(k) cases “often lead[] to lengthy litigation.” *Krueger v.*
 2 *Ameriprise Financial, Inc.*, 2015 WL 4246879, at *1 (D. Minn. July 13, 2015).¹² Thus, the
 3 “general risk inherent in litigating complex claims … to their conclusion,” *see In Re Worldcom,*
 4 *Inc. ERISA Litig.*, 2004 WL 2338151, at *6 (S.D.N.Y. Oct. 18, 2004), is acutely present in ERISA
 5 401(k) cases and favors settlement.

6 In sum, the risk, expense, and substantial delays that would result from further litigation
 7 all support approval of the Settlement, particularly in light of the significant and immediate
 8 recovery that the Settlement will provide to the Plan and its participants. *See In re Portal*
 9 *Software, Inc. Sec. Litig.*, 2007 WL 4171201, at *3 (N.D. Cal. Nov. 26, 2007) (“risks of
 10 proceeding to summary judgment, trial and appeal also support the settlement”); *Kruger v.*
 11 *Novant Health, Inc.*, 2016 WL 6769066, at *5 (M.D.N.C. Sept. 29, 2016) (“early settlement of a
 12 401(k) excessive fee case benefits the employees and retirees in multiple ways”).

13 C. The Extent of Discovery Completed and the Stage of the Proceedings

14 In negotiating the Settlement, the parties’ positions on the merits of the case were well-
 15 informed. The extensive motion-to-dismiss briefing highlighted and crystallized the factual and
 16 legal issues present in this case. *See ECF No. 71-1; ECF No. 72; ECF No. 77; ECF No. 78; ECF*
 17 *No. 84; ECF No. 86.* And while “formal discovery is not a necessary ticket to the bargaining table
 18 where the parties have sufficient information to make an informed decision,” *Linney v. Cellular*
 19 *Alaska P’ship*, 151 F.3d 1234, 1239 (9th Cir. 1998) (quotation omitted), here the parties
 20 exchanged thorough written discovery, including the production of thousands of pages of
 21 documents. *First Richter Decl.* ¶ 13. Among other things, these documents included meeting
 22 minutes, Plan disclosures, financial statements, economic analyses, research materials, service
 23 agreements, and other important documents. *Id.* Accordingly, the parties were able to negotiate

24
 25 ¹² It is not unusual for ERISA fee cases to extend for a decade or longer before final resolution.
 See Tussey v. ABB Inc., 2017 WL 6343803, at *3 (W.D. Mo. Dec. 12, 2017) (requesting proposed
 findings more than ten years after suit was filed on December 29, 2006); *Tibble v. Edison Int'l*,
 2017 WL 3523737, at *15 (C.D. Cal. Aug. 16, 2017) (outlining remaining issues ten years after
 suit was filed on August 16, 2007); *Abbott*, 2015 WL 4398475, at *3 (noting that the case had
 originally been filed on “September 11, 2006”).

1 with “a full understanding of the legal and factual issues surrounding the case,” *DIRECTV*, 221
 2 F.R.D. at 527 (quoting 5 Moore’s Federal Practice, § 23.85[2][e] (Matthew Bender 3d ed.)), and
 3 the “discovery process was sufficient to allow the parties to make an informed settlement
 4 decision.” *Reyes v. Bakery & Confectionery Union & Indus. Int’l Pension Fund*, 281 F. Supp. 3d
 5 833, 847 (N.D. Cal. 2017). Under these circumstances, when a settlement follows “sufficient
 6 discovery and genuine arms-length negotiation,” it is “presumed fair.” *DIRECTV*, 221 F.R.D. at
 7 528 (citations omitted).

8 **D. The Experience and Views of Counsel and the Reaction of Class Members to
 9 the Proposed Settlement**

10 The final two factors, the experience and views of Class Counsel and the reaction of the
 11 Class Members, also support approval of the Settlement. As the Court noted in its preliminary
 12 approval order, Class Counsel is “experienced and qualified … to represent the Class” in this
 13 matter. *ECF No. 132 at 3.*¹³ Class Counsel have affirmed their view that the Settlement is “fair,
 14 reasonable, and adequate” in light of “the risks associated with the litigation.” *First Richter Decl.*,
 15 ¶ 5; *Third Richter Decl.*, ¶¶ 2, 6. This weighs in favor of approval of the Settlement. *See In re*
 16 *Pac. Enters. Sec. Litig.*, 47 F.3d 373, 378 (9th Cir. 1995) (finding that “parties represented by
 17 competent counsel are better positioned than courts to produce a settlement that fairly reflects
 18 each party’s expected outcome in the litigation”); *In re Tableware Antitrust Litig.*, 484 F. Supp.
 19 2d 1078, 1080 (N.D. Cal. 2007) (finding this factor favored settlement approval where
 20 “[e]xperienced counsel on both sides, each with a comprehensive understanding of the strengths
 21 and weaknesses of each party’s respective claims and defenses, negotiated this settlement over an
 22 extended period of time”); *Ellis v. Naval Air Rework Facility*, 87 F.R.D. 15, 18 (N.D. Cal. 1980)
 23 (“The fact that experienced counsel involved in the case approved the settlement after hard-fought
 24 negotiations is entitled to considerable weight.”).

25 With regard to the reaction of the Settlement Class Members, each of the Class
 26 Representatives have submitted declarations affirming their support of the Settlement. *See ECF*

27 ¹³ Class Counsel have a proven track record of success in class action cases (including several cases in
 28 this district), and ERISA cases in particular. *See First Richter Decl.*, ¶¶ 22-24.

1 No. 128-1 – ECF No. 128-8. Moreover, “the absence of any objections” from absent Class
 2 Members “demonstrates the overall reasonableness of this settlement” and further favors
 3 approval. *In re Quintus Sec. Litig.*, 2006 WL 3507936, at *3 (N.D. Cal. Dec. 5, 2006); *see also In*
 4 *re Omnivision Techs.*, 559 F. Supp. 2d at 1043 (“It is established that the absence of a large
 5 number of objections to a proposed class action settlement raises a strong presumption that the
 6 terms of the settlement are favorable to the class members.”); *In re Marsh ERISA Litig.*, 265
 7 F.R.D. 128, 139 (S.D.N.Y. 2010) (“The lack of any objections from Class members is an
 8 extremely strong indication that the Settlement is fair.”). Indeed, “unanimous approval of the
 9 proposed settlement[] by the class members is entitled to nearly dispositive weight in this court’s
 10 evaluation of the proposed settlement.” *In re Checking Account Overdraft Litig.*, 830 F. Supp. 2d
 11 at 1343. Accordingly, the final two *Churchill* factors strongly support approval of the Settlement.

12 **II. THE CLASS NOTICE WAS REASONABLE**

13 Finally, the class notice program in this case also was reasonable and satisfied the
 14 requirements of Due Process and Rule 23. The “best notice” practicable under the circumstances
 15 includes individual notice to all class members who can be identified through reasonable effort.
 16 Fed. R. Civ. P. 23(c)(2)(B). That is precisely the type of notice that was provided here.

17 As noted above, the Settlement Administrator mailed the Court-approved Settlement
 18 Notices to Class Members via U.S. Mail to their last known address. This type of notice is
 19 presumptively reasonable. *See Phillips Petroleum Co. v. Shutts*, 472 U.S. 797, 812 (1985). The
 20 record reflects that 96.6% of these Settlement Notices were successfully delivered. *Kopperud*
 21 *Decl.* ¶ 13. This confirms the effectiveness of the notice program in this case. Further, the notice
 22 program was supplemented by the online Settlement Website.

23 The content of the Notices also was reasonable. Both Settlement Notices included, among
 24 other things: (1) a summary of the lawsuit; (2) a clear definition of the Settlement Class; (3) a
 25 description of the material terms of the Settlement; (4) a disclosure of the release of claims; (5)
 26 instructions for submitting a claim (in the event one was required); (6) instructions as to how to
 27 object to the Settlement and a date by which Settlement Class members must object; (7) the date,

1 time, and location of the final approval hearing; (8) contact information for the Settlement
2 Administrator; and (9) information regarding Class Counsel and the amount that Class Counsel
3 may seek in attorneys' fees and expenses. *See Kopperud Decl., Exs. 1 and 2.* This was more than
4 sufficient to satisfy Rule 23 and Due Process. *In re Online DVD-Rental Antitrust Litig.*, 779 F.3d
5 at 946 (notice is sufficient when it provides information necessary "to alert those with adverse
6 viewpoints to investigate and to come forward and be heard.") (quotation omitted).

7 **CONCLUSION**

8 For the foregoing reasons, Plaintiffs respectfully request that the Court enter an order
9 granting final approval of the Settlement in the form submitted herewith.

10

11

Respectfully Submitted,

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Dated: April 20, 2018

NICHOLS KASTER, PLLP

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14

By: /s/ Kai H. Richter

Kai H. Richter

Attorney for Plaintiffs and the Settlement Class

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